

Job Title : Pre Sales Manager – AVSI

Location : Noida

About Us: We are dynamic, growth oriented, professionally managed company , unified communication, Audio Video System Integration and IT Networks solutions and services to large corporate and MNC enterprises. The company has PAN India operations from 8 cities, with Head Office at Noida.

Job Overview and candidate requirement :

The candidate will be responsible for designing, presenting and develop quotes for the AVSI solutions, targeted to Large corporate enterprises, Government and MNC clients. Candidate should be a graduate with 3 to 15 year experience in AVSI industry in the role of designing, presenting and pricing the solutions. The candidate should be career oriented, technically sound and have good communication and presentation skills.

Job Responsibilities :

- Understanding customer requirement and designing and pricing the solution.
- Interface with OEMs for solution design, pricing.
- Support the Field sales team for designing and pricing the solutions.
- Visiting customers for presenting the solutions.
- Training the field sales team on solutions
- Exploring New products and solutions available in the market.

Salary

Commensurate with the candidate's skill and experience but not a limiting factor.